

SKILLS FRAMEWORK FOR WHOLESALE TRADE  
 SKILLS MAP – DERIVATIVES TRADER

<b>Sector</b>	Wholesale Trade			
<b>Track</b>	Trading and Sales			
<b>Occupation</b>	Trader			
<b>Job Role</b>	<b>Derivatives Trader</b>			
<b>Job Role Description</b>	<p>The Derivatives Trader assumes day-to-day derivatives trading activities that includes executing trading activities as per trading plans, monitoring portfolio positions and market conditions.</p> <p>He is expected to maintain and enhance business relationships with stakeholders and be familiar with trade operations. Analytical and logical, he develops an understanding of the commodity market to facilitate portfolio optimisation and effective trading activities. He is resourceful, a team player and has good negotiation skills.</p>			
<b>Critical Work Functions and Key Tasks</b>	<b>Critical Work Functions</b>	<b>Key Tasks</b>		
	Perform derivatives trading activities	Monitor derivative exchanges by tracking movements in exchange indices and real-time news to spot intra-day, short-term and long-term trading		
		Trade with over-the-counter parties to structure bespoke derivative trades		
		Initiate working-level relationships with trade counter-parties		
		Execute derivative trades that are within allowed rates or limit in accordance to portfolio objectives		
		Apply trade guidelines to ensure compliance to regulatory requirements and legislations		
		Consult colleagues preparing contracts to customise contracts based on specifications and terms agreed in derivative trades		
		Perform appropriate derivatives valuation modelling techniques for assessments		
	Manage derivatives positions	Apply relevant derivative portfolio strategies to guide positions during various market trends or economic conditions		
		Adhere to trade controls guidelines to safeguard organisation's derivative positions		
		Prepare periodic portfolio status reports		
		Perform derivative trades that support commodities trading team to manage risk from positions		
	Drive collaboration of human resource, technology, finance and continuous improvement initiatives	Facilitate the use of technologies, electronic tools and devices		
Contribute in key activities and milestones in technology implementation projects				
Provide assistance in ongoing records and information review to determine the effectiveness of work processes and procedures				
Plan continuous work improvement activities and performance improvement strategies				
<b>Skills &amp; Competencies</b>	<b>Technical Skills &amp; Competencies</b>		<b>Generic Skills &amp; Competencies</b>	
	Business Negotiation	Level 3	Computational Thinking	Intermediate
	Business Performance Management	Level 3	Communication	Intermediate
	Business Planning	Level 3	Decision Making	Intermediate
	Change Management	Level 3	Interpersonal Skills	Intermediate
	Conflict Management	Level 3	Problem Solving	Intermediate
	Continuous Improvement Management	Level 3		
	Data Mining and Modelling	Level 3		

	Demand Analysis	Level 3		
	Derivatives Trading Management	Level 3		
	Effectiveness Management	Level 3		
	Innovation Management	Level 3		
	Learning and Development	Level 3		
	Market Research	Level 3		
	Market Risk Management	Level 2		
	Resource Management	Level 3		
	Solutions Design Thinking	Level 3		
	Stakeholder Management	Level 3		
	Systems Thinking Application	Level 3		
	Technology Integration	Level 2		
<b>Programme Listing</b>	For a list of Training Programmes available for the Wholesale Trade sector, please visit <a href="http://www.skillsfuture.sg/skills-framework/wholesaletrade">www.skillsfuture.sg/skills-framework/wholesaletrade</a>			

The information contained in this document serves as a guide.