

## Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Finance and Regulations

Job Role:  
Head of Treasury

Full Qualification Programmes	Providers
Minor in International Trade Management	Singapore University of Social Sciences

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	5	NICF-Finance for IT Managers	National University of Singapore
			BM-FIN-503E-1 Develop and Establish Financial Budget and Plans	Kaplan Professional
General Management	Change Management	5	Leading Organisational Change	Singapore University of Social Sciences
	Innovation Management	5	NICF-Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation	NUS School of Computing
Innovating for Organisational Success			Singapore National Employers Federation	

Generic Skills and Competencies (GSC)		Modular Programmes	Providers
Title	Proficiency Level		
Problem Solving	Advanced	IMPACT: Advanced Problem Solving & Decision Making Workshop	Capelle Academy Pte Ltd
		Apply Systems Thinking in Problem Solving and Decision Making	Service Quality Centre Pte Ltd
		Apply Systems Thinking in Problem Solving & Decision Making	Singapore National Employers Federation
		Apply Systems Thinking in Problem Solving and Decision Making	SSA Consulting Group Pte Ltd
Sense Making	Advanced	WSQ Service Analytics	Institute of Systems Science, National University of Singapore
		Analyse Service Quality and Customer Satisfaction	Kaplan Professional
		Analyse Service Quality and Customer Satisfaction	Service Quality Centre Pte Ltd
		Analyse Service Quality and Customer Satisfaction	Training Vision Institute Pte Ltd
		Support Team	Bootstrap Pte Ltd
		Facilitate Effective Work Teams (ES-IP302G-1)	Cambrian Academy Pte Ltd
		Synergizing for Success	Capelle Academy Pte Ltd
		Building a Results-Oriented Team	Capelle Academy Pte Ltd
		People Leadership Program	Capelle Academy Pte Ltd
		WSQ Facilitate Effective Work Teams	Eagle Infotech Consultants Pte Ltd
		Facilitate Effective Work Teams	Image Institute of Learning and Development Pte Ltd
		One Dream - One Team: Manage Team Effectively	Image Institute of Learning and Development Pte Ltd
		Support Team	Kaplan Professional
		Lead Team	Kaplan Professional
		Lead Team	Loyal Reliance Pte Ltd
		Facilitate Effective Work Teams	Mendaki Social Enterprise Network Singapore Pte Ltd
		Support Team	Mendaki Social Enterprise Network Singapore Pte Ltd
		Lead Team	Mendaki Social Enterprise Network Singapore Pte Ltd
Support Team powered by John Maxwell	NTUC LearningHub Pte Ltd		

Teamwork

Intermediate

Lead Team	NTUC LearningHub Pte Ltd
Building a High Performance Team (I)	ROHEI Corporation Pte Ltd
Art of Leadership: Influence & Manage your Team for Results	ROHEI Corporation Pte Ltd
Support Team	SeraphCorp Institute Pte Ltd
Lead Team	SeraphCorp Institute Pte Ltd
Support Team	Service Quality Centre Pte Ltd
Support Team	Singapore Chinese Chamber Institute of Business
Lead Team	Singapore Chinese Chamber Institute of Business
Developing and Engaging Your Team for Workplace Success	Singapore Institute of Management
Dynamic Planning and Execution for Managers	Singapore Institute of Management
Develop A Work Team	Singapore National Employers Federation
Support Your Team Creatively	Singapore National Employers Federation
Facilitate Effective Work Teams	SSA Consulting Group Pte Ltd
Develop a Work Team	SSA Consulting Group Pte Ltd
Lead Team Leaders to Develop Business Strategies and Governance Management	Training Masters Workforce Institute Pte Ltd
Facilitate Effective Work Teams	Trillion Training (S) Pte Ltd