

Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Finance and Regulations

Job Role:
Head of Credit

Full Qualification Programmes	Providers
Minor in International Trade Management	Singapore University of Social Sciences

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	5	NICF-Finance for IT Managers	National University of Singapore
			BM-FIN-503E-1 Develop and Establish Financial Budget and Plans	Kaplan Professional
General Management	Change Management	5	Leading Organisational Change	Singapore University of Social Sciences
	Innovation Management	5	NICF-Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation	NUS School of Computing
Innovating for Organisational Success			Singapore National Employers Federation	

Generic Skills and Competencies (GSC)		Modular Programmes	Providers
Title	Proficiency Level		
Problem Solving	Advanced	IMPACT: Advanced Problem Solving & Decision Making Workshop	Capelle Academy Pte Ltd
		Apply Systems Thinking in Problem Solving and Decision Making	Service Quality Centre Pte Ltd
		Apply Systems Thinking in Problem Solving & Decision Making	Singapore National Employers Federation
		Apply Systems Thinking in Problem Solving and Decision Making	SSA Consulting Group Pte Ltd
Sense Making	Advanced	WSQ Service Analytics	Institute of Systems Science, National University of Singapore
		Analyse Service Quality and Customer Satisfaction	Kaplan Professional
		Analyse Service Quality and Customer Satisfaction	Service Quality Centre Pte Ltd
		Analyse Service Quality and Customer Satisfaction	Training Vision Institute Pte Ltd