

Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Finance and Regulations

Job Role:
Credit Manager

Full Qualification Programmes	Providers
Minor in International Trade Management	Singapore University of Social Sciences

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	4	Financial Management Skills for Non-Accountants	Nanyang Polytechnic
			Manage budgeting and forecasting processes for the Business Unit (Part of Business Management for Managers)	Kaplan Professional
			Manage Budgeting and Forecasting Processes for the Business Unit	Singapore National Employers' Federation
Risk Management and Regulatory Compliance	Credit Risk Management	4	BM-FIN-402E-1 Manage Credit and Treasury Operations	Kaplan Professional

Generic Skills and Competencies (GSC)		Modular Programmes	Providers
Title	Proficiency Level		
Problem Solving	Advanced	IMPACT: Advanced Problem Solving & Decision Making Workshop	Capelle Academy Pte Ltd
		Apply Systems Thinking in Problem Solving and Decision Making	Service Quality Centre Pte Ltd
		Apply Systems Thinking in Problem Solving & Decision Making	Singapore National Employers Federation
		Apply Systems Thinking in Problem Solving and Decision Making	SSA Consulting Group Pte Ltd
Decision Making	Intermediate	Develop Self	Bootstrap Pte Ltd
		Leading through People	Capelle Academy Pte Ltd
		Develop Self	Kaplan Professional
		Develop Self	Mendaki Social Enterprise Network Singapore Pte Ltd
		Develop Self powered by John Maxwell	NTUC LearningHub Pte Ltd
		Develop Self	SeraphCorp Institute Pte Ltd
		Develop Self	Singapore Chinese Chamber Institute of Business
		Developing Self Effectiveness for Business Performance	Singapore Institute of Management
		Creative Leadership and Self Development Skills	Singapore National Employers Federation
		Cultivate Workplace Relationships	Alue Singapore Pte Ltd
		Emotional Intelligence: The Cutting Edge of Leadership	Capelle Academy Pte Ltd
		Enhancing Team Effectiveness	Capelle Academy Pte Ltd
		GROUP Excellence	Capelle Academy Pte Ltd
		Emotional Intelligence (EQ) for Top Performance at Work for Managers & Supervisors	CEQ Asia Pte Ltd
		Build Team Relationships	Charles Mann Training and Consultancy Pte Ltd
		WSQ Apply Emotional Competence to Manage Self and Team	Eagle Infotech Consultants Pte Ltd
		Bond to Excel: Cultivate Workplace Relationship	Image Institute of Learning and Development Pte Ltd
		Build Team Relationships	Kaplan Professional
		Cultivate Workplace Relationships	Kaplan Professional
		Apply Emotional Competence to Manage Self and Team	Mendaki Social Enterprise Network Singapore Pte Ltd

Interpersonal Skills	Intermediate	Build Team Relationships	Mendaki Social Enterprise Network Singapore Pte Ltd		
		Build Team Relationships powered by John Maxwell	NTUC LearningHub Pte Ltd		
		Cultivate Workplace Relationships powered by John Maxwell	NTUC LearningHub Pte Ltd		
		Leading for Results	ODE Consulting Pte Ltd		
		Cultivate Workplace Relationships	Raffles Skills Lab International Training Centre Pte Ltd		
		WSQ Emotional Intelligence @ Work for Managers	ROHEI Corporation Pte Ltd		
		WSQ Emotional Intelligence @ Work for Managers - 16hr	ROHEI Corporation Pte Ltd		
		Advance your Influence & Communication Skills with Emotional Intelligence (Includes follow-up Group Coaching session)	ROHEI Corporation Pte Ltd		
		Advance Your Influence & Communication Skills with Emotional Intelligence	ROHEI Corporation Pte Ltd		
		Build Team Relationships	SeraphCorp Institute Pte Ltd		
		Cultivate Workplace Relationships	SeraphCorp Institute Pte Ltd		
		Build Team Relationships	Service Quality Centre Pte Ltd		
		Build Team Relationships	Singapore Chinese Chamber Institute of Business		
		Cultivate Workplace Relationships	Singapore Chinese Chamber Institute of Business		
		Mastering Personal Effectiveness and Emotional Competence	Singapore Institute of Management		
		The Job of the Manager (JOMAN): Essential Managerial Techniques	Singapore Institute of Management		
		Apply emotional competence to manage self & others in business context (SD)	Singapore Institute Of Retail Studies (SIRS)		
		Apply Emotional Competence to Manage Self and Others in a Business Context	Singapore National Employers Federation		
		Build Positive Team Relationships	Singapore National Employers Federation		
		Cultivate Workplace Relationships to Optimise Team Performance	Singapore National Employers Federation		
		Apply Emotional Competence to Manage Self and Team	SSA Consulting Group Pte Ltd		
		Apply Emotional Competence to Manage Self and Others in a Business Context	SSA Consulting Group Pte Ltd		
		Cultivate Workplace Relationships and Diversity	Training Masters Workforce Institute Pte Ltd		
		Leadership	Intermediate	Role Model the Service Vision	Andalus Corporation Pte Ltd
				Support Team	Bootstrap Pte Ltd
				Role Model the Service Vision (Version B)	Capelle Academy Pte Ltd
People Leadership Program	Capelle Academy Pte Ltd				
Building a Results-Oriented Team	Capelle Academy Pte Ltd				
ONE DREAM - ONE TEAM: Manage Team Effectively	Image Institute of Learning and Development Pte Ltd				
Role Model the Service Vision	Kaplan Professional				
Lead Team	Kaplan Professional				
Support Team	Kaplan Professional				
Lead Team	Loyal Reliance Pte Ltd				
Role Model the Service Vision	Mendaki Social Enterprise Network Singapore Pte Ltd				
Lead Team	Mendaki Social Enterprise Network Singapore Pte Ltd				
Support Team	Mendaki Social Enterprise Network Singapore Pte Ltd				
WSQ Role Model the Service Vision	NTUC Learning Hub Pte Ltd				
WSQ Role Model the Service Vision powered by Disney Institute	NTUC Learning Hub Pte Ltd				
Lead Team	NTUC LearningHub Pte Ltd				
Support Team powered by John Maxwell	NTUC LearningHub Pte Ltd				
Lead Team	SeraphCorp Institute Pte Ltd				
Support Team	SeraphCorp Institute Pte Ltd				

Role Model the Service Vision	Service Quality Centre Pte Ltd
Support Team	Service Quality Centre Pte Ltd
Role Modelling to Establish Customer Relationship	Singapore Chinese Chamber Institute of Business
Lead Team	Singapore Chinese Chamber Institute of Business
Support Team	Singapore Chinese Chamber Institute of Business
Dynamic Planning and Execution for Managers	Singapore Institute of Management
Role Model the Service Vision	Singapore National Employers Federation
Support Your Team Creatively	Singapore National Employers Federation
Lead Team Leaders to Develop Business Strategies and Governance Management	Training Masters Workforce Institute Pte Ltd
Role Model the Service Vision	Training Vision Institute Pte Ltd