

Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge
for the various job roles in the sector

Operations, Procurement and
Sourcing

Job Role: Procurement Manager/Sourcing Manager	
Full Qualification Programmes	Providers
Minor in International Trade Management	Singapore University of Social Sciences

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	4	Financial Management Skills for Non-Accountants	Nanyang Polytechnic
			Manage Budgeting and Forecasting Processes for the Business Unit (Part of Business Management for Managers)	Kaplan Professional
			Manage Budgeting and Forecasting Processes for the Business Unit	Singapore National Employers' Federation
Trading, Sales and Ops	Inventory Control	4	Control Inventory 1	Temasek Polytechnic
Business Development	Networking	4	Strategic Stakeholder Engagement	Capelle Academy Pte Ltd
			Manage Programmes and Activities to Enhance Stakeholder Relationships (Part of Business Management for Managers)	Kaplan Professional
			Strategic Business Skills for Project Managers (SBSPM)	Ode Consulting Pte Ltd

Generic Skills and Competencies (GSC)		Modular Programmes	Providers
Title	Proficiency Level		
Resource Management	Advanced	Strategise Service Operations	Capelle Academy Pte Ltd
		Strategise Service Operations	Training Vision Institute Pte Ltd
Problem Solving	Advanced	IMPACT: Advanced Problem Solving & Decision Making Workshop	Capelle Academy Pte Ltd
		Apply Systems Thinking in Problem Solving and Decision Making	Service Quality Centre Pte Ltd
		Apply Systems Thinking in Problem Solving & Decision Making	Singapore National Employers Federation
		Apply Systems Thinking in Problem Solving and Decision Making	SSA Consulting Group Pte Ltd
Teamwork	Intermediate	Support Team	Bootstrap Pte Ltd
		Facilitate Effective Work Teams (ES-IP302G-1)	Cambrian Academy Pte Ltd
		Synergizing for Success	Capelle Academy Pte Ltd
		Building a Results-Oriented Team	Capelle Academy Pte Ltd
		People Leadership Program	Capelle Academy Pte Ltd
		WSQ Facilitate Effective Work Teams	Eagle Infotech Consultants Pte Ltd
		Facilitate Effective Work Teams	Image Institute of Learning and Development Pte Ltd
		One Dream - One Team: Manage Team Effectively	Image Institute of Learning and Development Pte Ltd
		Support Team	Kaplan Professional
		Lead Team	Kaplan Professional
		Lead Team	Loyal Reliance Pte Ltd
		Facilitate Effective Work Teams	Mendaki Social Enterprise Network Singapore Pte Ltd
		Support Team	Mendaki Social Enterprise Network Singapore Pte Ltd
		Lead Team	Mendaki Social Enterprise Network Singapore Pte Ltd
		Support Team powered by John Maxwell	NTUC LearningHub Pte Ltd
		Lead Team	NTUC LearningHub Pte Ltd

Building a High Performance Team (I)	ROHEI Corporation Pte Ltd
Art of Leadership: Influence & Manage your Team for Results	ROHEI Corporation Pte Ltd
Support Team	SeraphCorp Institute Pte Ltd
Lead Team	SeraphCorp Institute Pte Ltd
Support Team	Service Quality Centre Pte Ltd
Support Team	Singapore Chinese Chamber Institute of Business
Lead Team	Singapore Chinese Chamber Institute of Business
Developing and Engaging Your Team for Workplace Success	Singapore Institute of Management
Dynamic Planning and Execution for Managers	Singapore Institute of Management
Develop A Work Team	Singapore National Employers Federation
Support Your Team Creatively	Singapore National Employers Federation
Facilitate Effective Work Teams	SSA Consulting Group Pte Ltd
Develop a Work Team	SSA Consulting Group Pte Ltd
Lead Team Leaders to Develop Business Strategies and Governance Management	Training Masters Workforce Institute Pte Ltd
Facilitate Effective Work Teams	Trillion Training (S) Pte Ltd