

## Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Operations, Procurement and Sourcing

Job Role:

Head of Operations

| Full Qualification Programmes           | Providers                               |
|---|---|
| Minor in International Trade Management | Singapore University of Social Sciences |
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| Technical Skills and Competencies (TSC) |                       |                   | Modular Programmes   | Providers                               |
|---|-----------------------|-------------------|--|---|
| Category                                | Title                 | Proficiency Level |  |   |
| Business Finance                        | Budgeting             | 5                 | NICF-Finance for IT Managers   | National University of Singapore        |
|   |                       |                   | BM-FIN-503E-1 Develop and Establish Financial Budget and Plans   | Kaplan Professional                     |
| General Management                      | Change Management     | 5                 | Leading Organisational Change  | Singapore University of Social Sciences |
| General Management                      | Innovation Management | 5                 | NICF-Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation | NUS School of Computing                 |
|   |                       |                   | Innovating for Organisational Success  | Singapore National Employers Federation |

| Generic Skills and Competencies (GSC) |                   | Modular Programmes                                | Providers                           |
|---------------------------------------|-------------------|---|-------------------------------------|
| Title                                 | Proficiency Level |   |                                     |
| Interpersonal Skills                  | Advanced          | Foster Business Relationship                      | Kaplan Professional                 |
|                                       |                   | Strategic Leadership                              | SeraphCorp Institute Pte Ltd        |
|                                       |                   | Role of Effective Managers – Connecting the Dots! | SMU-Centre for Professional Studies |
| Developing People                     | Advanced          | Engage People                                     | Kaplan Professional                 |
|                                       |                   | Engage People                                     | SeraphCorp Institute Pte Ltd        |
|                                       |                   | Talent Management for Business Leaders            | SMU-Centre for Professional Studies |
|                                       |                   | Engage People                                     | William Angliss Institute Pte Ltd   |