

## Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Operations, Procurement and Sourcing

Job Role:

Operations Manager

Full Qualification Programmes	Providers
Minor in International Trade Management	Singapore University of Social Sciences

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	4	Financial Management Skills for Non-Accountants	Nanyang Polytechnic
			Manage Budgeting and Forecasting Processes for the Business Unit (Part of Business Management for Managers)	Kaplan Professional
			Manage Budgeting and Forecasting Processes for the Business Unit	Singapore National Employers' Federation
Trading, Sales and Ops	Cargo Issuance and Dispatch	3	Manage Trade Instruments Document and Regulations for International Transport	Singapore Polytechnic
			Manage Trade Instruments, Document and Regulations for International Transport (AOP)	The Logistics Academy Pte Ltd
Trading, Sales and Ops	Cargo Tracking System Administration	3	Import/Export Contract and International Trade Practices (SkillsFuture Series)	Singapore Polytechnic
			Manage Delivery and Pick-Up Operations	Singapore Polytechnic
			Manage Trade Instruments, Document and Regulations for International Transport (AOP)	The Logistics Academy Pte. Ltd.
Trading, Sales and Ops	Import and Export Documentation Administration	3	Import/Export Contract and International Trade Practices (SkillsFuture Series)	Singapore Polytechnic
			Manage Trade Instruments Document and Regulations for International Transport	Singapore Polytechnic
			Manage Trade Instruments, Document and Regulations for International Transport (AOP)	The Logistics Academy Pte. Ltd.
Trading, Sales and Ops	Inventory Control	4	Control Inventory 1	Temasek Polytechnic

Generic Skills and Competencies (GSC)		Modular Programmes	Providers
Title	Proficiency Level		
Interpersonal Skills	Advanced	Foster Business Relationship	Kaplan Professional
		Strategic Leadership	SeraphCorp Institute Pte Ltd
		Role of Effective Managers – Connecting the Dots!	SMU-Centre for Professional Studies
		Support Team	Bootstrap Pte Ltd
		Facilitate Effective Work Teams (ES-IP302G-1)	Cambrian Academy Pte Ltd
		Synergizing for Success	Capelle Academy Pte Ltd
		Building a Results-Oriented Team	Capelle Academy Pte Ltd
		People Leadership Program	Capelle Academy Pte Ltd
		WSQ Facilitate Effective Work Teams	Eagle Infotech Consultants Pte Ltd
		Facilitate Effective Work Teams	Image Institute of Learning and Development Pte Ltd
		One Dream - One Team: Manage Team Effectively	Image Institute of Learning and Development Pte Ltd
		Support Team	Kaplan Professional
		Lead Team	Kaplan Professional
		Lead Team	Loyal Reliance Pte Ltd
		Facilitate Effective Work Teams	Mendaki Social Enterprise Network Singapore Pte Ltd
		Support Team	Mendaki Social Enterprise Network Singapore Pte Ltd
Lead Team	Mendaki Social Enterprise Network Singapore Pte Ltd		

Teamwork	Intermediate	Support Team powered by John Maxwell	NTUC LearningHub Pte Ltd		
		Lead Team	NTUC LearningHub Pte Ltd		
		Building a High Performance Team (I)	ROHEI Corporation Pte Ltd		
		Art of Leadership: Influence & Manage your Team for Results	ROHEI Corporation Pte Ltd		
		Support Team	SeraphCorp Institute Pte Ltd		
		Lead Team	SeraphCorp Institute Pte Ltd		
		Support Team	Service Quality Centre Pte Ltd		
		Support Team	Singapore Chinese Chamber Institute of Business		
		Lead Team	Singapore Chinese Chamber Institute of Business		
		Developing and Engaging Your Team for Workplace Success	Singapore Institute of Management		
		Dynamic Planning and Execution for Managers	Singapore Institute of Management		
		Develop A Work Team	Singapore National Employers Federation		
		Support Your Team Creatively	Singapore National Employers Federation		
		Facilitate Effective Work Teams	SSA Consulting Group Pte Ltd		
		Develop a Work Team	SSA Consulting Group Pte Ltd		
		Lead Team Leaders to Develop Business Strategies and Governance Management	Training Masters Workforce Institute Pte Ltd		
		Facilitate Effective Work Teams	Trillion Training (S) Pte Ltd		
		Problem Solving	Intermediate	Solve Problems & Make Decisions at Supervisory Level	Absolute Kinetics Consultancy Pte Ltd
				Solve Problems and Make Decisions at Supervisory Level	Avanta Global Pte Ltd
Solve Problems and Make Decisions at Supervisory Level	Capelle Academy Pte Ltd				
Eradicating Problems and Making Effective Decisions	Capelle Academy Pte Ltd				
Solve Problems & Make Decisions at Supervisory level	CBM Pte Ltd				
ES WSQ Solve Problems and Make Decisions at Supervisory Level (Level 3)	Civil Service College				
Solve Problems and Make Decisions at Supervisory Level	Comat Training Services Pte Ltd				
WSQ Solve Problems and Make Decisions at Supervisory Level	Eagle Infotech Consultants Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level	E-Square Communication and Management Training Consultancy				
Solve Problems and Make Decisions at Supervisory Level	Ever Safe Consultants Pte Ltd				
Effective Problem Solving and Decision Making'	Everest Innovation Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level	Greensafe International Pte Ltd				
ES WSQ Systematic Problem Solving & Decision Making (Supervisory Level)	Integrated Learning Systems Pte Ltd				
Solve Problems and Make Decisions for Supervisors	Lighthouse Global Training and Consultancy Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level	Mendaki Social Enterprise Network Singapore Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level	Nanyang Polytechnic				
Solve Problems and Make Decisions at Managerial Level (ES-ACE-402G-1)	NTUC Learning Hub Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level (ES-ACE-302G-1)	NTUC LearningHub Pte Ltd				
Solve Problems and Make Decisions at Managerial Level	Service Quality Centre Pte Ltd				
Innovative Problem Solving and Decision Making	Singapore Institute of Management				
Solve Problems and Make Decisions at Supervisory Level	Singapore National Employers Federation				
Solve Problems and Make Decisions at Managerial Level	Singapore National Employers Federation				
Solve Problems and Make Decisions at Supervisory Level	Singapore Polytechnic				
Solve Problems & Make Decisions at Supervisory Level	SSA Consulting Group Pte Ltd				
Solve Problems and Make Decisions at Managerial Level	SSA Consulting Group Pte Ltd				
Solve Problems and Make Decisions at Supervisory Level	Trillion Training (S) Pte Ltd				

		Solve Problems and Make Decisions at Supervisory Level	U-Training Centre Pte Ltd
Decision Making	Intermediate	Develop Self	Bootstrap Pte Ltd
		Leading through People	Capelle Academy Pte Ltd
		Develop Self	Kaplan Professional
		Develop Self	Mendaki Social Enterprise Network Singapore Pte Ltd
		Develop Self powered by John Maxwell	NTUC LearningHub Pte Ltd
		Develop Self	SeraphCorp Institute Pte Ltd
		Develop Self	Singapore Chinese Chamber Institute of Business
		Developing Self Effectiveness for Business Performance	Singapore Institute of Management
		Creative Leadership and Self Development Skills	Singapore National Employers Federation