

## Skills Framework for Wholesale Trade

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Trading and Sales

Job Role:  
Head of Commodities Trading

| Full Qualification Programmes           | Providers                               |
|---|---|
| Minor in International Trade Management | Singapore University of Social Sciences |
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| Technical Skills and Competencies (TSC) |                       |                   | Modular Programmes   | Providers                               |
|---|-----------------------|-------------------|--|---|
| Category                                | Title                 | Proficiency Level |  |   |
| Business Finance                        | Budgeting             | 5                 | NICF-Finance for IT Managers   | National University of Singapore        |
|   |                       |                   | BM-FIN-503E-1 Develop and Establish Financial Budget and Plans   | Kaplan Professional                     |
| General Management                      | Change Management     | 5                 | Leading Organisational Change  | Singapore University of Social Sciences |
|   | Innovation Management | 5                 | NICF-Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation | NUS School of Computing                 |
| Innovating for Organisational Success   |                       |                   | Singapore National Employers Federation  |   |

| Generic Skills and Competencies (GSC) |                   | Modular Programmes  | Providers                               |
|---------------------------------------|-------------------|---|---|
| Title                                 | Proficiency Level |   |   |
| Problem Solving                       | Advanced          | IMPACT: Advanced Problem Solving & Decision Making Workshop   | Capelle Academy Pte Ltd                 |
|                                       |                   | Apply Systems Thinking in Problem Solving and Decision Making | Service Quality Centre Pte Ltd          |
|                                       |                   | Apply Systems Thinking in Problem Solving & Decision Making   | Singapore National Employers Federation |
|                                       |                   | Apply Systems Thinking in Problem Solving and Decision Making | SSA Consulting Group Pte Ltd            |