

Skills Framework for Sea Transport

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

Shipping and Maritime Services

Job Role:

Desk Head (Sales and Purchase)

Full Qualification Programmes	Providers
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Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Finance	Budgeting	5	NICF-Finance for IT Managers	National University of Singapore
	Financial Management	5	NICF-Finance for IT Managers Evaluate and Interpret Financial Reports	National University of Singapore Singapore National Employers Federation
Business Development	Buisness Planning	5	Planning Strategic Vision	ODE Consulting Pte Ltd
Customer Experience	Service Excellence	5	Build a Customer-focused Organisation	Capelle Academy Pte Ltd
			Champion a Service Excellence Ethos	Training Vision Institute Pte Ltd
Enterprise Risk Management	Risk Compliance and Governance	5	NICF-Risk and Compliance Management	National University of Singapore
Strategic Planning	Innovation	5	Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation.	National University of Singapore
			NICF-Business Driven Enterprise Architecture: Integrated Approach from Business Strategy to Implementation	National University of Singapore
			Innovating for Organisational Success	Singapore National Employers Federation
	Organisational Strategy and Policy Realisation	5	Leading Strategy into Action	ODE Consulting Pte Ltd

For Generic Skills and Competencies (GSCs) programme listing, please refer to *Section (v) (c) - View the Training Programmes for GSCs*. Or click this [link](#) to view the GSCs Programme Listing.