

Skills Framework for Intellectual Property

Programmes that broaden or deepen specific skills and knowledge
for the various occupations in the sector

Patents Prosecution	Job Role: Senior Patent Attorney/Senior Patent Agent Patent Attorney/Patent Agent
Full Qualification Programme	Provider
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Technical Skills and Competencies (TSCs)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Development	Market Research	4	Business Planning and Administration	Ngee Ann Polytechnic
			Principles of Marketing	Ngee Ann Polytechnic
			Marketing Analytics	NUS Scale
			Digital Marketing - Search Engine Marketing	Singapore Management University
			Harnessing Data for Quality Service Delivery, Value Enhancement and Outcomes	Singapore Management University
			MKT202 Marketing Management	Singapore University of Social Sciences
			MKT390 Marketing Research	Singapore University of Social Sciences
			Multivariate Analysis	Singapore University of Social Sciences
			Statistics	Singapore University of Social Sciences
General Management	Budgeting	4	Manage Budgeting and Forecasting Processes for the Business Unit (Part of Business Management for Managers)	Kaplan Professional
			Financial Management Skills for Non-Accountants	Nanyang Polytechnic
			Manage Budgeting and Forecasting Processes for the Business Unit	Singapore National Employers' Federation
	Business Data Analysis	4	Accounting and Finance	Ngee Ann Polytechnic
			Business Analytics	Ngee Ann Polytechnic
			Business Innovation and Strategy	Ngee Ann Polytechnic
			Business Statistics	Ngee Ann Polytechnic
			Decision Support Applications	Ngee Ann Polytechnic
			Data Analytics for Analysts	NUS Scale
			Data Analytics for Managers	NUS Scale
			Basic Data Analytics @ Work	Singapore Management University
			Building Business Intelligence and Analytics Function	Singapore Management University
			Business Analytics in Practice	Singapore Management University
			Business Essentials: Strategies for Growth	Singapore Management University
			Certified Analytical Professional	Singapore Management University
			Data Analytics - Communication Insights	Singapore Management University
			Data Analytics for Managers	Singapore Management University
			Data Visualisation	Singapore Management University
			Extracting Business Value through Business Analytics	Singapore Management University
			Lean Six Sigma Black Belt Certification	Singapore Management University
Lean Six Sigma Green Belt Certification	Singapore Management University			

			SMU-Deloitte Data Driven Design: Harnessing the Power of Predictive Analytics	Singapore Management University	
			MKT390 Marketing Research	Singapore University of Social Sciences	
			Multivariate Analysis	Singapore University of Social Sciences	
			Statistics	Singapore University of Social Sciences	
	Change Management	5	Lean Six Sigma Advanced to Expert (Black Belt) Accelerated	NUS Scale	
			Lean Six Sigma Expert (Black Belt)	NUS Scale	
			Managing Change in the Digital Age	Singapore Management University	
			Leading Organisational Change	Singapore Institute of Management	
	Organisational Strategy and Policy Realisation	5	Lean Six Sigma Advanced to Expert (Black Belt) Accelerated	NUS Scale	
			Lean Six Sigma Expert (Black Belt)	NUS Scale	
			Leading Strategy into Action	Ode Consulting Pte Ltd	
			Leadership for Strategic Impact	Singapore Management University	
Intellectual Property Management	Intellectual Property Audit and Due Diligence	5	IP Asset Management	Singapore University of Social Sciences	
				Managing IP Portfolio	Singapore University of Social Sciences
				Monetising Innovation: Taxation & Valuation	Singapore University of Social Sciences
	Intellectual Property Intelligence	4	Assessing Technology	Singapore University of Social Sciences	
				IP Intelligence	Singapore University of Social Sciences
				Patent Information & Search	Singapore University of Social Sciences
	Intellectual Property Management Processes	5	Commercialising Innovation	Singapore University of Social Sciences	
				IP Asset Management	Singapore University of Social Sciences
				IP & Business Strategy	Singapore University of Social Sciences
				Managing IP Portfolio	Singapore University of Social Sciences
			IP in R&D and Innovation	Singapore University of Social Sciences	
People Management	People Change Management	5	Leading Change (20 hrs) - Version B	Capelle Academy Pte Ltd	
				Leading Change (Version B)	Capelle Academy Pte Ltd
				Facilitate Change	Human Capital (Singapore) Pte Ltd
				Lean Six Sigma Advanced to Expert (Black Belt) Accelerated	NUS Scale
				Lean Six Sigma Expert (Black Belt)	NUS Scale
				Facilitate Change and Achievement of Results	Seraphcorp Institute Pte Ltd
				Facilitate Change and Achievement of Results (Blended)	Seraphcorp Institute Pte Ltd
				Facilitate Change	Training Vision Institute Pte Ltd
	People and Performance Management	5	Driving Performance Excellence	Singapore Management University	
				Monitor Divisional Performance and Develop Reward Strategies to Facilitate Achievement of Results	Human Capital (Singapore) Pte Ltd
				Monitor Divisional Performance and Develop Reward Strategies to Facilitate Achievement of Results	MDIS Corporation Pte Ltd
				Facilitate Change and Achievement of Results	Seraphcorp Institute Pte Ltd
				Facilitate Change and Achievement of Results (Blended)	Seraphcorp Institute Pte Ltd
			Facilitate Achievement of Results	Training Vision Institute Pte Ltd	

For Generic Skills and Competencies (GSCs) programme listing, please refer to *Section (v) (c) - View the Training Programmes for Generic Skills and Competencies (GSCs)*. Click this [link](#) to access the section.