

Skills Framework for Intellectual Property

Programmes that broaden or deepen specific skills and knowledge
for the various occupations in the sector

IP Legal

Job Role:
Senior IP Legal Associate/IP Legal Associate

Full Qualification Programme	Provider
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Technical Skills and Competencies (TSCs)			Modular Programmes	Providers	
Category	Title	Proficiency Level			
Business Development	Business Negotiation	4	Participate in Negotiations	Auston Institute of Management Pte Ltd	
			Negotiating Skills	Capelle Academy Pte Ltd	
			Effective Negotiation Skills	Everest Innovation Pte Ltd	
			Participate in Negotiations	Human Capital (Singapore) Pte Ltd	
			Essential Negotiation Skills	Marketing Institute of Singapore	
			Participate in Negotiations	Nanyang Polytechnic	
			Participate in Negotiations	Seraphcorp Institute Pte Ltd	
			WSQ Participate in Negotiations	SFIC Institute Pte Ltd	
	Business Opportunities Development	3	Customer Insights Begins with Me	NUS Scale	
			Data Driven Customer Experience	NUS Scale	
			4	Customer Insights Begins with Me	NUS Scale
				Data Driven Customer Experience	NUS Scale
	Networking	4	Strategic Stakeholder Engagement	Capelle Academy Pte Ltd	
Manage Programmes and Activities to Enhance Stakeholder Relationships (Part of Business Management for Managers)			Kaplan Professional		
Strategic Business Skills for Project Managers (SBSPM)			Ode Consulting Pte Ltd		
General Management	Budgeting	4	Manage Budgeting and Forecasting Processes for the Business Unit (Part of Business Management for Managers)	Kaplan Professional	
			Financial Management Skills for Non-Accountants	Nanyang Polytechnic	
			Manage Budgeting and Forecasting Processes for the Business Unit	Singapore National Employers' Federation	
	Business Data Analysis	3	Business Analytics	Ngee Ann Polytechnic	
			Business Statistics	Ngee Ann Polytechnic	
			Decision Support Applications	Ngee Ann Polytechnic	
			Data Analytics for Managers	NUS Scale	
			Predictive Analytics	NUS Scale	
			Customer Relationship Management	Republic Polytechnic	
			Service Quality and Professional Etiquette	Republic Polytechnic	
			MKT390 Marketing Research	Singapore University of Social Sciences	
			Multivariate Analysis	Singapore University of Social Sciences	
			Statistics	Singapore University of Social Sciences	
			Data Analytics for Managers	SMU Academy	

		4	Accounting and Finance	Ngee Ann Polytechnic		
			Business Analytics	Ngee Ann Polytechnic		
			Business Innovation and Strategy	Ngee Ann Polytechnic		
			Business Statistics	Ngee Ann Polytechnic		
			Decision Support Applications	Ngee Ann Polytechnic		
			Data Analytics for Business Analysts	NUS Scale		
			Data Analytics for Managers	NUS Scale		
			Basic Data Analytics @ Work	Singapore Management University		
			Building Business Intelligence and Analytics Function	Singapore Management University		
			Business Analytics in Practice	Singapore Management University		
			Business Essentials: Strategies for Growth	Singapore Management University		
			Certified Analytical Professional	Singapore Management University		
			Data Analytics - Communication Insights	Singapore Management University		
			Data Analytics for Managers	Singapore Management University		
			Data Visualisation	Singapore Management University		
			Extracting Business Value through Business Analytics	Singapore Management University		
			Lean Six Sigma Black Belt Certification	Singapore Management University		
			Lean Six Sigma Green Belt Certification	Singapore Management University		
			SMU-Deloitte Data Driven Design: Harnessing the Power of Predictive Analytics	Singapore Management University		
			MKT390 Marketing Research	Singapore University of Social Sciences		
			Multivariate Analysis	Singapore University of Social Sciences		
			Statistics	Singapore University of Social Sciences		
			Leading with Data Driven Strategy	SMU Academy		
			Change Management	5	Lean Six Sigma Advanced to Expert (Black Belt) Accelerated	NUS Scale
					Lean Six Sigma Expert (Black Belt)	NUS Scale
					Business Agility	SMU Academy
					Managing Change in the Digital Age	SMU Academy
Leading Organisational Change	Singapore Institute of Management					
Organisational Strategy and Policy Realisation	4	WSQ Provide Information for Management Decision Making	National University of Singapore			
		Strategic Business Skills for Project Managers	Ode Consulting Pte Ltd			
		Dynamic Planning and Execution for Managers	Singapore Institute of Management			
		NICF-CRM Business Analytics for CIOs and Senior Managers	National University of Singapore			
	5	Lean Six Sigma Advanced	NUS Scale			
		Lean Six Sigma Expert	NUS Scale			
		Leadership for Strategic Impact	SMU Academy			
		Leading Strategy into Action	Ode Consulting Pte Ltd			
Intellectual Property Management	4	Commercialising Innovation	Singapore University of Social Sciences			
		IP in R&D and Innovation	Singapore University of Social Sciences			
		Licensing IP	Singapore University of Social Sciences			
	5	Applying IP Fundamentals in Business (Copyright)	IP Academy			
		IP in R&D and Innovation	Singapore University of Social Sciences			
	4	IP Asset Management	Singapore University of Social Sciences			

			Managing IP Portfolio	Singapore University of Social Sciences	
			Monetising Innovation Taxation & Valuation	Singapore University of Social Sciences	
			5	IP Asset Management	Singapore University of Social Sciences
				Managing IP Portfolio	Singapore University of Social Sciences
				Monetising Innovation: Taxation & Valuation	Singapore University of Social Sciences
	Intellectual Property Enforcement	4	Licensing IP	Singapore University of Social Sciences	
			Managing IP Portfolio	Singapore University of Social Sciences	
	Registered Design Application	5	Applying IP Fundamentals in Business (Registered Design)	IP Academy	
	Trade Mark Application	5	Applying IP Fundamentals in Business (Trade Mark)	IP Academy	
	People Management	People Change Management	4	Manage Change and Innovation	Capelle Academy Pte Ltd
Innovation and Change Management (Version B)				Capelle Academy Pte Ltd	
Facilitate Innovation and Lead Team Leaders to Implement Change (LPM-CHG-401C-0)				Eagle Infotech Consultants Pte Ltd	
'WSQ LPM: Manage Innovation and Change'				Everest Innovation Pte Ltd	
NICF - IT Organisation Change Management				Lithan Academy Pte Ltd	
Manage Change				MENDAKI Social Enterprise Network Singapore Pte Ltd	
Facilitate Innovation and Lead Team Leaders to Implement Change				MENDAKI Social Enterprise Network Singapore Pte Ltd	
WSQ Manage Change				NTUC LearningHub Pte Ltd	
WSQ Facilitate Innovation and Lead Team Leaders to Implement Change powered by John Maxwell				NTUC LearningHub Pte Ltd	
Lean Six Sigma Advanced				NUS Scale	
Facilitate Innovation and Lead Team Leaders to Implement Change				Organisational Development Concepts Pte Ltd	
Facilitate Innovation and Lead Team Leaders to Implement Change (Manage Change)				Raffles Skills Lab International Training Centre Pte Ltd	
Manage Change (v.2.0)				Seraphcorp Institute Pte Ltd	
LPM Manage Change				Seraphcorp Institute Pte Ltd	
Manage Change				Singapore Chinese Chamber Institute of Business	
Manage Change in Mandarin				Singapore Chinese Chamber Institute of Business	
Facilitate Innovation and Implement Change through Design Thinking				SSTC Institute Pte Ltd	
Facilitate Innovation and Lead Team Leaders to Implement Change				Training Masters Workforce Institute Pte Ltd	
Manage Change				Training Vision Institute Pte Ltd	
5				Leading Change (20 hrs) - Version B	Capelle Academy Pte Ltd
		Leading Change (Version B)	Capelle Academy Pte Ltd		
		Facilitate Change	Human Capital (Singapore) Pte Ltd		
		Lean Six Sigma Advanced to Expert (Black Belt) Accelerated	NUS Scale		
		Lean Six Sigma Expert (Black Belt)	NUS Scale		
		Facilitate Change and Achievement of Results	Seraphcorp Institute Pte Ltd		
		Facilitate Change and Achievement of Results (Blended)	Seraphcorp Institute Pte Ltd		
		Facilitate Change	Training Vision Institute Pte Ltd		
People and Performance Management		4	Performance Management and Appraisal	Capelle Academy Pte Ltd	
			Performance Management (Version B)	Capelle Academy Pte Ltd	
			Performance Management (blended version).	Capelle Academy Pte Ltd	
	Monitor and Reward Performance Across Teams to Manage Achievement of Results		CFC Institute Pte Ltd		
	LPM Plan and Achieve Results		Everest Innovation Pte Ltd		
	Monitor and Reward Performance Across Teams to Manage Achievement of Results		MDIS Corporation Pte Ltd		

		Manage Achievement of Results.	MENDAKI Social Enterprise Network Singapore Pte Ltd
		WSQ Manage Achievement of Results	NTUC LearningHub Pte Ltd
		WSQ Monitor and Reward Performance Across Teams to Manage Achievement of Results powered by John Maxwell	NTUC LearningHub Pte Ltd
		WSQ LPM - Monitor and Reward Performance Across Teams to Manage Achievement of Results	Organisational Development Concepts Pte Ltd
		Monitor and Reward Performance Across Teams to Manage Achievement of Results	Raffles Skills Lab International Training Centre Pte Ltd
		LPM Manage Achievement of Results	Seraphcorp Institute Pte Ltd
		Manage Achievement of Results	Singapore Chinese Chamber Institute of Business
		Manage Achievement of Results in Mandarin	Singapore Chinese Chamber Institute of Business
		Adopt Design Thinking Approach to Achievement of Business Results	SSTC Institute Pte Ltd
		Monitor and Reward Performance Across Teams to Manage Achievement of Results	Training Masters Workforce Institute Pte Ltd
		Manage Achievement of Results	Training Vision Institute Pte Ltd
	5	Driving Performance Excellence	SMU Academy
		Monitor Divisional Performance and Develop Reward Strategies to Facilitate Achievement of Results	Human Capital (Singapore) Pte Ltd
		Monitor Divisional Performance and Develop Reward Strategies to Facilitate Achievement of Results	MDIS Corporation Pte Ltd
		Facilitate Change and Achievement of Results	Seraphcorp Institute Pte Ltd
		Facilitate Change and Achievement of Results (Blended)	Seraphcorp Institute Pte Ltd
		Facilitate Achievement of Results	Training Vision Institute Pte Ltd

For Generic Skills and Competencies (GSCs) programme listing, please refer to *Section (v) (c) - View the Training Programmes for Generic Skills and Competencies (GSCs)*. Click this [link](#) to access the section.