

**SKILLS FRAMEWORK FOR FINANCIAL SERVICES
TECHNICAL SKILLS AND COMPETENCIES (TSC) REFERENCE DOCUMENT**

TSC Category	Investment and Financial Management					
TSC	Technical Analysis					
TSC Description	Apply and establish trading opportunities by using quantitative analysis generated from price and volume changes to determine decisions					
TSC Proficiency Description	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6
			FSE-ACE-3021-1.1	FSE-ACE-4021-1.1	FSE-ACE-5021-1.1	
			Analyse historical market data, apply model and trading rules on price and volume changes to determine buy and sell decisions for financial instruments	Align model and trading rules on price and volume changes to process historical market data to optimise decisions on financial instruments	Establish model and trading rules for the organisation using market and industry indicators	
Knowledge			<ul style="list-style-type: none"> Market activity analysis Data collection techniques for modelling Trading opportunities Trading activities Relationship between price, volume and market indicators Trends, supports, resistance lines and changes in polarity 	<ul style="list-style-type: none"> Behavioural economics Model interpretation Pattern identification and interpretation Price based analysis Momentum oscillators analysis Flow of funds analysis Sentiment analysis 	<ul style="list-style-type: none"> Top-down approach to technical analysis Evaluation of global forecasting tools available for incorporation into analysis Customised quantitative technical approaches Forecast techniques for price movements Supply and demand forces 	
Abilities			<ul style="list-style-type: none"> Examine technical analysis results to achieve profitable trades with financial instruments Disseminate technical analysis findings to relevant investors and traders Check assumptions built into technical analysis Analyse common chart patterns to help use historical information to predict future outcomes 	<ul style="list-style-type: none"> Propose full range of technical analysis techniques for different securities and markets Set up frameworks for application of technical analysis to different securities and markets Evaluate assumptions and outcomes used in technical analysis Articulate technical analysis results to relevant stakeholders 	<ul style="list-style-type: none"> Define technical analysis techniques Monitor frameworks for technical analysis and review effectiveness of policies and procedures Drive changes to technical analysis approaches Operationalise technical analysis processes Evaluate balanced technical analysis 	

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				<ul style="list-style-type: none"> • Evaluate chart patterns, direction of prices and market trends to profitably trade financial instruments • Develop technical indicators and assumptions to improve decision making capabilities 	<p>approaches with risk thresholds</p>	
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