

SKILLS FRAMEWORK FOR FINANCIAL SERVICES SKILLS MAP- HEAD OF STRATEGY/HEAD OF INVESTMENT STRATEGY				
Sector	Financial Services			
Track	Product Solutioning and Management			
Occupation	Strategy and Research Analyst			
Job Role	Head of Strategy/Head of Investment Strategy			
Job Role Description	The Head of Strategy/Head of Investment Strategy oversees and allocates research projects to economics and research teams. He/She provides guidance to his teams on economic findings as well as to senior management, often assisting with policy and strategy formation for the organisation. He is also responsible for developing the organisation's external profile and manages the research projects that come from other business units.			
	The Head of Strategy/Head of Investment Strategy is a balanced thinker who can look at situations from micro and macro points of view, and communicates his views effectively to influence organisation-wide strategies. He occasionally represents the organisation at conferences and events to develop its profile, and has deep expertise on market outlook and socioeconomic trends within the financial services sector.			
Critical Work Functions and Key Tasks / Performance Expectations	Critical Work Functions	Key Tasks		
	Conduct research, gather report findings and recommendations	Allocate primary and secondary research tasks to economic and research teams		
		Endorse the socioeconomic impact study of new public policies on the financial services sector for circulation to stakeholders		
		Endorse communication reports and disseminate to internal stakeholders on a quarterly basis		
		Evaluate and determine potential impact of economic irregularities on organisation and report these to senior management		
		Provide advice on findings and forecasted market trends		
		Endorse economic outlook reports and disseminate to internal stakeholders		
		Develop organisation's external profile, influence and impact through communication with key audiences		
	Provide strategic inputs for organisation's policy formation	Oversee impact assessment of developments in the financial services sector and review strategic inputs for organisational policy amendments		
		Partner with senior management for policy formation		
		Endorse and communicate economic guidelines and standards for the organisation		
	Facilitate investment processes	Allocate resources for projects and work requests from other business units		
		Lead trend analysis strategies and adoption of trend analysis methods		
Communicate qualitative recommendations to relevant business units on potential investment opportunities				
Skills and Competencies	Technical Skills and Competencies		Generic Skills and Competencies (Top 5)	
	Benchmarking	Level 5	Communication	Advanced
	Business Environment Analysis	Level 6	Transdisciplinary Thinking	Advanced
	Business Needs Analysis	Level 5	Problem Solving	Advanced
	Data Analytics and Computational Modelling	Level 5	Leadership	Advanced
	Data Storytelling and Visualisation	Level 4	Decision Making	Advanced
	Ethical Culture	Level 5		
	Financial Analysis	Level 5		
	Market Research and Analysis	Level 5		
	Policy Implementation and Revision	Level 5		
	Research and Information Synthesis	Level 5		
	Scenario Planning and Analysis	Level 5		
	Stakeholder Management	Level 5		
Strategy Planning	Level 6			

Programme Listing	For a list of Training Programmes available for the Financial Services sector, please visit: www.skillsfuture.sg/skills-framework/financial-services
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The information contained in this document serves as a guide.