

## Skills Framework for Financial Services

Programmes that broaden or deepen specific skills and knowledge  
for the various job roles in the sector

**Operations** Job Role:  
**Underwriting Executive**

Full Qualification Programmes	Providers
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Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Development and Strategy Management	Business Negotiation	3	Private Banking Certification Level 1: Client Relationship Management	SMU Academy
Business Development and Strategy Management	Continuous Improvement Management	3	Certificate in Commercial Banking for Technology and Operations	Ngee Ann Polytechnic
			Specialist Diploma in Consumer Banking - Business Assurance & CDD (M1, M2, M4)	Ngee Ann Polytechnic
			ACI-SMU Executive Certificate in Financial Markets Operations (IBF Level 1)	SMU Academy – Financial Services
Investment and Financial Management	Credit Assessment	3	Commercial Loans to Business (IBF Level 2)	Omega Performance Corporation Asia Pacific
Customer Relationship and Stakeholder Management	Customer Experience Management	3	Head Start with Holistic Financial Planning (IBF Level 1)	Financial Perspectives Pte Ltd
			Associate Financial Planner Programme (IBF Level 1)	Financial Planning Association of Singapore
			Client On-Boarding and Advisory Workshop (IBF Level 1)	Financial Planning Association of Singapore
			Certified Private Banker Level 1 - Client Relationship Management	Nanyang Technological University, Wealth Management Institute
			WMI Advanced Wealth Management Programme - Affluent (IBF Level 2/3)	Nanyang Technological University, Wealth Management Institute
			Specialist Diploma in Consumer Banking - Customer Interaction (M1 & M3)	Ngee Ann Polytechnic
			Certificate in Financial Needs Analysis and Plan Construction	Singapore College of Insurance Limited
			General Insurance Foundation Programme (IBF Level 1)	Singapore College of Insurance Limited
			Life Insurance Foundation Programme (IBF Level 1)	Singapore College of Insurance Limited
Data Analytics and Information Technology Management	Data Collection and Analysis	3	Private Banking Certification Level 1: Client Relationship Management	SMU Academy
			Analytics for Non-Analytics Professionals	Accord Business Solutions Pte Ltd
			Data-Driven Decision Making	Hyper Island Institute of Higher Education Pte Ltd
			IBF Standards Operational Risk Management Level 1	National University of Singapore - Risk Management Institute
			Specialist Diploma in Consumer Banking - Analytics/Decision Science (M2)	Ngee Ann Polytechnic
Data Analysis Fundamentals using Microsoft Excel (IBF)	NTUC LearningHub Pte Ltd			
Business Development and Strategy Management	Ethical Culture	3	CFA Singapore Fund Management Programme (IBF Level 1)	CFA Society Singapore
			CFA Singapore Level 1 Preparatory Programme (IBF Level 1)	CFA Society Singapore
			ICA Advanced Certificate in Governance, Risk & Compliance (IBF Level 1)	International Compliance Training Academy Pte. Ltd.
			Certified Private Banker Level 1 - Ethical Conduct	Nanyang Technological University, Wealth Management Institute
			IBF Standards Operational Risk Management Level 1	National University of Singapore - Risk Management Institute
			SGX CSP Module 1: Financial Markets, Regulations, Ethics & Risk Management	Singapore Exchange Limited
			AWMP Programme III - Wealth Advisory (IBF Level 1)	SMU Lee Kong Chian School of Business
Risk Management, Governance and Regulatory Compliance	Fraud Risk Management	3	Specialist Diploma in Consumer Banking - Business Assurance & CDD (M1, M2, M4)	Ngee Ann Polytechnic
Risk Management, Governance and Regulatory Compliance	Regulatory Compliance	3	ICA Advanced Certificate in Governance, Risk & Compliance (IBF Level 1)	International Compliance Training Academy Pte. Ltd.
			Specialist Diploma in Consumer Banking - Business Assurance & CDD (M1, M2, M4)	Ngee Ann Polytechnic
			SMU PROFESSIONAL CERTIFICATE IN GOVERNANCE, IT RISK MANAGEMENT AND COMPLIANCE (IBF LEVEL 2)	SMU Academy
Risk Management, Governance and Regulatory Compliance	Risk Analytics	3	IBF Standards Operational Risk Management Level 1	National University of Singapore - Risk Management Institute
			ICA Advanced Certificate in Governance, Risk & Compliance (IBF Level 1)	International Compliance Training Academy Pte. Ltd.
Product, Sales and Market Management	Underwriting Process	3	General Insurance Foundation Programme (IBF Level 1)	Singapore College of Insurance Limited
			Life Insurance Foundation Programme (IBF Level 1)	Singapore College of Insurance Limited

Product, Sales and Market Management	Underwriting Profitability and Efficiency Management	3	Life Insurance Foundation Programme (IBF Level 1)	Singapore College of Insurance Limited
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Please click [here](#) to view the Generic Skills and Competencies (GSCs) programme listing.

Please visit <https://www.ibf.org.sg> for the latest list of IBF programmes aligned to the Skills Framework for Financial Services.