

<b>TSC Category</b>	Stakeholder and Customer Management					
<b>TSC</b>	Contract and Vendor Management					
<b>TSC Description</b>	Manage contract creation, execution and analysis for the purpose of maximising financial, operational performance and minimising risk					
<b>TSC Proficiency Description</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Level 4</b>	<b>Level 5</b>	<b>Level 6</b>
			<b>EVS-CFC-3003-1.1</b>	<b>EVS-CFC-4003-1.1</b>	<b>EVS-CFC-5003-1.1</b>	
			Analyse the risks of contract terms and draft contract terms taking into consideration legal matters and risks	Develop contracts terms that are reasonable, legally compliant and develops relationships with vendors	Formulate contractual agreements in the organisation's best interests and drive long-term vendor relationships	
<b>Knowledge</b>			<ul style="list-style-type: none"> <li>• Different stages of contract lifecycle</li> <li>• Risk analysis and mitigation</li> <li>• Regulatory and organisational requirements</li> <li>• Vendor analysis</li> <li>• Service level agreements</li> <li>• Contract risk management</li> </ul>	<ul style="list-style-type: none"> <li>• Enterprise Contract Management (ECM) approach</li> <li>• Regulatory and organisational requirements</li> <li>• Financial analysis</li> <li>• Corporate law</li> <li>• Contract risk management</li> </ul>	<ul style="list-style-type: none"> <li>• Financial management</li> <li>• Legal risks and dispute resolution</li> <li>• Regulatory and organisational requirements</li> <li>• Corporate law disputes, contract disclosures and resolutions</li> <li>• Contract risk management</li> </ul>	
<b>Abilities</b>			<ul style="list-style-type: none"> <li>• Analyse risks of contract terms to the organisation's financial, legal and operational performance</li> <li>• Draft contracts taking into consideration risk elements and legal matters</li> <li>• Analyse performance and output, ensuring contract terms are being followed</li> </ul>	<ul style="list-style-type: none"> <li>• Develop contract terms and approaches that are reasonably termed and legally compliant</li> <li>• Collaborate with stakeholder to ensure contract and tender formulation and amendments are legally compliant</li> <li>• Review contracts and balance the interests of the organisation and risk elements</li> <li>• Provide recommendation to management to mitigate contract risks</li> </ul>	<ul style="list-style-type: none"> <li>• Evaluate contract agreements in the best interest of the organisation</li> <li>• Ensure contracts that accommodate changing market conditions, risks associated</li> <li>• Evaluate contract reviews in relation to the vision and capabilities of the organisation in accordance to legal requirements</li> <li>• Develop relationship with vendor through continuous influencing to meet performance objectives to ensure profitability, and partnerships for the long term</li> </ul>	