

## Skills Framework for Design

Programmes that broaden or deepen specific skills and knowledge for the various job roles in the sector

### Business

#### Job Role:

#### Head of Projects/Head of Products

Full Qualification Programmes	Providers
Masters of Arts in Design	LASALLE College of the Arts

Technical Skills and Competencies (TSC)			Modular Programmes	Providers
Category	Title	Proficiency Level		
Business Development	Business Negotiation	4	Participate in Negotiations	Auston Institute of Management Pte Ltd
			Negotiating Skills	Capelle Academy Pte Ltd
			Effective Negotiation Skills	Everest Innovation Pte Ltd
			Participate in Negotiations	Human Capital (Singapore) Pte Ltd
			Essential Negotiation Skills	Marketing Institute of Singapore
			Participate in Negotiations	Nanyang Polytechnic
			Participate in Negotiations	Seraphcorp Institute Pte Ltd
			WSQ Participate in Negotiations	SFIC Institute Pte Ltd
Business Strategy	Business Risk Management	5	NICF - Legal and Regulatory Consideration in Cloud Computing	National University of Singapore
			NICF - IT Governance for Senior Managers	National University of Singapore, School of Computing
General Management	Change Management	5	Leading Organisational Change	Singapore Institute of Management (SIM)
			Leadership and Change Management	Singapore University of Social Sciences
			The Global Halal Economy: Developing a Business Model	Singapore Institute of Technology
Stakeholder and Customer Mgmt	Stakeholder Management	5	NICF - Managing Project Stakeholders - A Practical Approach	Institute of Systems Science, National University of Singapore
			NICF - PMI Agile Certified Practitioner (PMI-ACP) <sup>®</sup> Preparatory Course	Institute of Systems Science, National University of Singapore
			NICF - IT Governance Implementation Using COBIT	National University of Singapore, School of Computing
			NICF - Legal and Regulatory Considerations in IT Environment	National University of Singapore, School of Computing

For Generic Skills and Competencies (GSCs) programme listing, please refer to Section (v) (c) - View the Training Programmes for Generic Skills and Competencies (GSCs). [Click this link](#) to access the section.